

**SEMINARKONZEPTION: TRAINERVERHALTEN IM UMGANG MIT DEN TEILNEHMERN  
TRAIN THE TRAINER II**

**Duration: 3 days**

No .: 2002

**Type of implementation:** classroom training

Price: 1.200,00 € net / 1,428.00 € incl. 19% VAT.

**Target group:** trainers, seminar leaders and multipliers.

Training method: lecture, discussion, group work.

**Requirements:** TTT I (2001) or like this kind of training

After this seminar, you can positively influence areas of conflict through targeted dialogue and recognize and manage conflicts at an early stage. They know how to control group dynamic processes.

**PROGRAM**

**Perception and understanding:**

Observing and listening as basis of perception - Perceptual filter - Verbal and non-verbal communication

**Communication between trainer and participant:**

Recognizing own communication patterns - The meta-level of communication as a meaningful intervention model - Breaking down communication blocks - Matching one's own way of communication to the personality of the participant - Recognizing the needs of the participants.

**Psychology of a seminar group:**

The group situation - The situation of the individual - Creating a balance by using the fundamentals of Topic-centered Interaction (TZI) - Observing the respective roles in the learning process - Using the resources of the group.

**Motivation in the learning process:**

Motivation, Needs and Satisfaction - Intrinsic and Extrinsic Motivation - Fit and Incentives.

**Conflicts and their Handling:**

Recognizing Conflict Signals - Adequate Intervention Strategies - Transactional Analysis as a Model and Tool for Understanding Human Behavior - Conflicts and Their Impact on the Seminar, Participants, and the Trainer.

**Self-management of the trainer:**

Mental Attunement - Success / Failure - Relief Opportunities - Use Your Own Positive Resources

**Note:**

Participants who have attended all four Train the Trainer seminars may request a separate certificate.

Events can be found around the world. Please have a look at our appointment planner